Table of Contents Partnership Formation and Dissolution 1 Breaking Up Is Hard to Do Counseling a New Client 2. Entity Choice A Tasty Investment Opportunity Drafting Client Correspondence 3. Principal, Partner, or Counterparty? 17 ____ CONTRACT Who Am I? Who Are You? Drafting a Term Sheet 4. Buy-Sell Agreements 23 ___ Hope for the Best, Plan for the Worst Negotiating a Buy-Sell Agreement 5. Contracting for Fiduciary Duty 31 _ Trust By and In Contract Preparing Operating Agreement Provisions 41 ____ 6. Process of Incorporation Starting the Start-up Drafting a Certificate of Incorporation 7. Financing the Enterprise 49 ___ Money Talks Advising a Client on Equity Issues

	8. Breach of Fiduciary Duty: Duty of Care Hindsight Is Twenty-Twenty	_ 55
	Preparing a Motion to Dismiss Complaint	
	9. Interested Director Transactions	65
	But It's a Win-Win Transaction Drafting an E-mail Response	
Q ₂ Q ₃	10. Derivative Litigation and the Demand Letter	71
	They Will Not Sue Themselves Drafting a Demand Letter	
	11. Indemnification Provisions	79
	Pigs Get Fat, Hogs Get Slaughtered Drafting an Indemnification Agreement	
SALE	12. M&A and Board Resolutions To Sell or Not to Sell, That Is the Question Drafting a Board Resolution	_ 87
iľi	13. Voting Agreements and Representations One for All and All for One	95
	Drafting a Voting Agreement	